

Rome 14 October 2014

**Finmeccanica-AgustaWestland: EUR 400 million contract with Chinese BAIC  
for 50 helicopters**

**Strategic partnership between the two Groups for parapublic mission aircraft**

Finmeccanica – AugustaWestland has signed a contract with Beijing Automotive Industrial Corporation (BAIC) of China for the purchase of 50 AugustaWestland helicopters of various models for parapublic missions. The contract, that was signed today in Rome by Finmeccanica CEO and MD Mauro Moretti and BGAC (Beijing General Aviation Co) Chairman Xu Heyi, is valued around EUR 400 million.

The contract, signed in the presence of Italy's Prime Minister Matteo Renzi and China's Prime Minister Li Keqiang, marks the first step of a future strategic partnership between Finmeccanica - AugustaWestland and BAIC to provide also training, spare parts, technical support and customization. The contract, that includes training, spare parts and technical support, excludes customer selected options and mission equipment.

Mauro Moretti said "The contract confirms the steady growth of Finmeccanica – AugustaWestland in the Chinese helicopter market, with over 70 helicopters ordered in the last 12 months that add up to the 60 that had been already ordered by Chinese customers for passenger transport, firefighting and disaster relief. The contract is a testament to Finmeccanica – AugustaWestland's competitiveness in the global market thanks to its high level of technology, especially in such a high-growth market like the Chinese one, that is calling more and more interest from the major manufacturers".

BAIC is one of largest state owned automotive company in China, and is entering the aviation business through its subsidiary Beijing General Aviation Co. Ltd. (BGAC). BAIC has achieved revenues of USD 43.3 billion last year.

**Finmeccanica** is Italy's leading manufacturer in the high technology sector and ranks among the top ten global players in Aerospace, Defence and Security. In 2013 Finmeccanica generated revenues of 16 billion Euro and obtained orders for 17.6 billion euro, with about 64,000 employees operating in 362 sites (of which 138 industrial facilities) in 22 countries worldwide. Listed on the Milan Stock Exchange (FNC IM; SIFI.MI), Finmeccanica is a multinational and multicultural group which boasts permanent industrial and commercial establishments in four domestic markets (Italy, United Kingdom, United States and Poland) and a significant network of partnerships at international level. Finmeccanica's success is based on its technological excellence, which springs from conspicuous investments in Research & Development (amounting to 11% of the revenues), and the constant efforts in developing and integrating the skills, know-how and values of its operating companies. Finmeccanica is active, through controlled companies and joint ventures, in the following sectors: Helicopters (AgustaWestland), Defence Electronics and Security (Selex ES, DRS Technologies), Aeronautics (Alenia Aermacchi, ATR, SuperJet International), Space (Telespazio, Thales Alenia Space), Defence Systems (Oto Melara, WASS, MBDA) and Transportation (Ansaldo STS, AnsaldoBreda, BredaMenarinibus).